

AGENDA

TUESDAY January 20, 2026		WEDNESDAY January 21, 2026		THURSDAY January 22, 2026	
7:30 am MST	Classroom Opens	7:30 am MST	Classroom Opens	7:30 am MST	Classroom Opens
8:00 am	Welcome, Introductions and Program Overview Taryn Nance / Allan Gray	8:00 am	Financial Management: Examining Profitability, Your Role and Impact Dr. Mark Manfredo	8:00 am	Financial Management: Examining Profitability, Your Role and Impact Dr. Mark Manfredo
9:00 am	Organizational Leadership Dr. Joan Brett			10:00 am	Connecting Sales and Marketing Dr. Scott Downey
12:15 pm	Lunch – McCord Hall, Room 450	11:30 am	Group Photo (outside first floor atrium)	12:00 pm	Lunch - McCord Hall, Room 450
1:00 pm	Service Blueprinting: Visualize Your Service Processes and Delivery from Customers' Point of View Dr. Doug Olsen	11:45 am	Lunch – McCord Hall, Room 450	12:45 pm	Conversation w/Arizona Growers Arnott Duncan and Brian Rhodes Dr. Scott Downey
		12:30 pm	Future Drivers of Change: Implications for Business Dr. Allan Gray	2:00 pm	Break
				2:15 pm	Review Learning, Value Co-Creation Dr. Scott Downey
				3:05 pm	Now What? Action Steps After The Academy Dr. Allan Gray
5:00 pm	Adjourn	5:00 pm	Adjourn	3:30 pm	Adjourn <i>Safe travels home!</i>
5:00 - 6:30 pm	Networking Reception – McCord Hall Room 450	6:30 – 8:00 pm	Networking Dinner – Location TBD		