

AGENDA

Location: McCord Hall, Room 422 - Arizona State University, Tempe, AZ					
TUESDAY		WEDNESDAY		THURSDAY	
January 23, 2024		January 24, 2024		January 25, 2024	
7:30 am MST	Classroom Opens	7:30 am MST	Classroom Opens	7:30 am MST	Classroom Opens
8:00 am	Welcome, Program Overview and Introductions Taryn Nance / Raghu Santanam	8:00 am	Financial Management: Examining Profitability, Your Role and Impact Dr. Mark Manfredo	8:00 am	Financial Management: Examining Profitability, Your Role and Impact Dr. Mark Manfredo
9:00 am	Organizational Leadership Dr. Joan Brett			10:00 am	Connecting Sales and Marketing Dr. Scott Downey
		11:30 am	Group Photo (outside first floor atrium)		
12:15 pm	Lunch – McCord Hall, Room 450	11:45 am	Lunch – McCord Hall, Roo 450	12:00 pm	Lunch – McCord Hall, Room 450
1:00 pm	Service Blueprinting: Visualize Your Service Processes and Delivery From Customers' Point of View	12:30 pm	Future Drivers of Change: Implications for Business Dr. Allan Gray	12:45 pm	Conversation with Arizona Growers Arnott Duncan and Brian Rhodes Dr. Scott Downey
	Dr. Doug Olsen			2:00 pm	Break
				2:15 pm	Review Learning, Value Co-Creation Dr. Scott Downey
				3:00 pm	Now What? Action Steps After the Academy Dr. Allan Gray
5:00 pm	Adjourn	5:00 pm	Adjourn	4:00 pm	Adjourn Safe travels home!
	Networking Reception – McCord Hall Room 450 (Oasis Room)	6:30 – 8:00 pm	Networking Dinner – Pedal Haus Brewery		





